

Enhancing Transparency and Liquidity: A Critical Analysis of the Compulsory Dematerialization of Shares in Private Companies

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Abstract- *The Securities and Exchange Board of India (SEBI) has recently mandated the dematerialization of share warrants and private company securities, a significant amendment to the Companies (Prospectus and Allotment of Securities) Rules, 2014. This article critically analyzes the implications of this amendment on the Indian capital market, particularly focusing on transparency and liquidity enhancement. The dematerialization policy aligns with global trends towards electronic record-keeping and trading, aiming to reduce transaction costs, increase liquidity, and minimize fraud. Beginning with an overview of the dematerialization policy and its implications for private equity share orders, this article contextualizes the policy within the broader regulatory framework governing the Indian capital market. It explores the potential benefits, such as increased transparency and easier share transactions, against potential drawbacks and implementation challenges. SEBI's dematerialization policy addresses critical issues like shell companies and impersonation of shareholders prevalent in private companies. By requiring transactions to be electronically recorded, the policy aims to enhance market transparency and mitigate fraud. Additionally, it facilitates the identification of beneficial ownership, streamlines the foreclosure process, and promotes investor protection. However, the transition to dematerialization poses challenges for private companies, including conversion costs, operational challenges, and technological readiness. Furthermore, shareholder resistance and concerns about electronic record security warrant attention. The future outlook for the policy is promising, promising transformational benefits for the Indian capital market. SEBI and regulatory authorities must provide adequate support and resources to facilitate a smooth transition. Despite challenges, the dematerialization policy has the potential to attract more investment, foster innovation, and create a dynamic capital market in India. In conclusion, while SEBI's dematerialization policy offers significant potential benefits, its successful implementation requires careful consideration of challenges and adequate support for stakeholders.*

Keywords: Capital market, Dematerialisation, Investmet, Securities market, Share trading, Private Company.

INTRODUCTION

The Securities and Exchange Board of India (SEBI) has recently introduced a significant amendment to the Companies (Prospectus and Allotment of Securities) Rules, 2014, mandating the dematerialization of share warrants and private company securities. This article aims to analyze the implications of this amendment and its impact on the Indian capital market. The significance of SEBI's dematerialization policy for private equity share orders lies in its potential to increase transparency, efficiency, and security in the Indian capital market. The policy requires private companies, other than small companies, to issue securities only in dematerialized form and facilitate the dematerialization of all its existing securities. This change aligns with the broader trend towards electronic record-keeping and trading, which has been shown to reduce transaction costs, increase liquidity, and minimize fraud. This issue could be discussed in the context of the broader regulatory framework governing the Indian capital market. The article could begin by providing an overview of the dematerialization policy and its implications for private equity share orders. It could then situate the policy within the larger regulatory landscape, highlighting the ways in which it aligns with or departs from other policies and regulations. The article could also explore the potential benefits and drawbacks of the policy. On the one hand, dematerialization has been shown to increase transparency and reduce fraud, as electronic records are less susceptible to manipulation or loss than physical certificates. Additionally, dematerialization can make it easier for investors to buy and sell securities, as electronic

records can be transferred more quickly and efficiently than physical certificates.

Dematerialization of Shares in Private Company

The amendment, known as the Companies (Prospectus and Allotment of Securities) Second Amendment Rules, 2023, requires public companies to surrender share warrants issued prior to the commencement of the Companies Act, 2013, and get the shares in dematerialized mode. Additionally, private companies, other than small companies, must issue securities only in dematerialized form and facilitate the dematerialization of all its existing securities. The amendment refers to 'securities' as defined under the Securities Contracts (Regulation) Act, 1956, which includes all types of instruments such as equity shares, preference shares, debentures, warrants, etc. This change aims to bring greater transparency, efficiency, and security to the Indian capital market.

Historical Background

The dematerialization of securities in India was mandatory only for public listed companies until October 2018. The process of dematerialization involves the transformation of physical paper certificates representing ownership of securities into electronic records. The National Securities Depository Limited (NSDL) and Central Depository Services Limited (CDSL) were established in 1996 to oversee this transition. In 2018, SEBI issued a circular requiring all public unlisted companies to dematerialize their shares and maintain a centralized database of shareholding. The circular aimed to improve transparency, reduce fraud, and facilitate the trading of shares in public unlisted companies. Most recently in October of 2023, SEBI issued a notification mandating the dematerialization of share warrants and private company securities. The notification requires public companies to surrender share warrants issued prior to the commencement of the Companies Act, 2013, and get the shares in dematerialized mode. Additionally, private companies, other than small companies, must issue securities only in dematerialized form and facilitate the dematerialization of all its existing securities.

Rationale for Compulsory Dematerialization

The rationale behind SEBI's new policy on dematerialization of private equity share orders is to

address the critical issue of shell companies and impersonation of shareholders, which are prevalent in the private company sector as compared to public companies. The primary motive behind the move was to improve Transparency and Efficiency within the private securities markets in India. The policy aims to make it easier to track the ownership of securities by requiring all transactions to be recorded electronically, thereby creating a clear and auditable trail. This makes it much more difficult for individuals to hide their ownership through shell companies or benami transactions, thereby enhancing market transparency and mitigating potential misuse. Further, the policy will act as a pivotal mechanism for government authorities to enhance the identification of beneficial ownership. By facilitating the seamless correlation of permanent account numbers and Aadhaar details, regulators can monitor and authenticate genuine ownership, ensuring that the market remains free from fraudulent activities.

Additionally, the dematerialization of securities of private companies will revolutionize the foreclosure process. Dematerialized shares exist electronically, eliminating the need for physical certificates. This simplifies the foreclosure process by removing the need to locate and retrieve certificates, which can be time-consuming and cumbersome, especially if the shares are pledged by multiple individuals or entities. Overall, the policy aims to promote transparency, efficiency, and security in the Indian capital market, protecting investors and promoting confidence in the system. By addressing the critical issue of shell companies and impersonation of shareholders, SEBI's new policy can help ensure that the market remains free from fraudulent activities, thereby promoting investor protection and market integrity.

The dematerialization of securities can reduce physical certificate fraud by eliminating the need for physical certificates altogether. With dematerialized shares, all transactions are recorded electronically, creating a clear and auditable trail. This makes it much harder for individuals to engage in fraudulent activities such as forgery, alteration, or theft of physical certificates. Furthermore, dematerialization can help regulatory authorities monitor and authenticate transactions more effectively. By maintaining a centralized database of all securities transactions, regulators can easily track and verify the ownership and transfer of securities. This can help detect and

prevent fraudulent activities such as insider trading, market manipulation, and other forms of securities fraud. Additionally, dematerialization can reduce the administrative burden and costs associated with physical certificates. Physical certificates can be lost, stolen, or damaged, leading to delays and additional costs in replacing them. Dematerialized shares eliminate the need for physical certificates, reducing the risk of loss, theft, or damage.

One of the key benefits of dematerialization is that it can reduce transaction costs. Electronic records can be transferred more quickly and efficiently than physical certificates, which can save time and money for both investors and companies. Additionally, dematerialization can increase liquidity by making it easier for investors to buy and sell securities. This is because electronic records can be transferred more quickly than physical certificates, which can help to reduce the time and cost associated with trading. Another advantage of dematerialization is that it can minimize fraud. Electronic records are less susceptible to manipulation or loss than physical certificates, which can help to reduce the risk of fraudulent activities. This is particularly important in the context of private equity share transactions, where large blocks of shares may be involved.

Impact on Transparency and Liquidity

Situating the dematerialization policy within the broader context of SEBI's regulatory mandate and its efforts is to promote transparency, efficiency, and investor protection in the Indian capital market. By requiring private companies to issue securities only in dematerialized form, SEBI is signaling its commitment to modernizing the Indian capital market and bringing it in line with international best practices. At the same time, the policy raises important questions about the balance between regulation and innovation, and the potential trade-offs between transparency, efficiency, and security.

SEBI's dematerialization policy aims to increase the efficiency of private equity share transactions by reducing transaction costs, increasing liquidity, and minimizing fraud. By requiring private companies to issue securities only in dematerialized form, SEBI is promoting the use of electronic record-keeping and trading, which has been shown to have several advantages over traditional paper-based systems.

Cost-Benefit Analysis

Private companies may incur several costs as a result of SEBI's new policy on dematerialization of private equity share orders. These costs can be broadly categorized into the following: Firstly, Companies and investors will incur costs in converting physical certificates into electronic records, including fees for depository participants and other administrative expenses. Private companies may also need to invest in technology and infrastructure to enable electronic transfers and manage their investments in a dematerialized system. Secondly, Private companies may face operational challenges in implementing the new system, including updating records, training staff, and ensuring compliance with regulatory requirements. This may require additional resources and expertise, leading to increased costs. Thirdly, Companies and investors will continue to incur costs in maintaining demat accounts and complying with regulatory requirements. These costs may include fees for depository participants, annual maintenance charges, and other administrative expenses. Fourthly, As the Indian capital market becomes increasingly digitized, companies and investors may face technological challenges, including cybersecurity risks and the need to invest in new infrastructure and technology. Private companies may need to allocate resources towards technology and infrastructure development to ensure compliance with the new regulations.

While there are costs associated with the transition to a dematerialized system, it is important to note that the long-term benefits are likely to outweigh these costs. Dematerialization can promote transparency, efficiency, and security in the Indian capital market, protecting investors and promoting confidence in the system. Additionally, electronic record-keeping and trading can reduce transaction costs, increase liquidity, and minimize fraud, making it easier for investors to buy and sell securities. Private companies should carefully consider these benefits and work closely with regulatory bodies and depository participants to ensure a smooth transition to the new system.

Challenges and Implementation Issues

However, it is important to note that dematerialization may also present challenges for private companies and their shareholders. For example, the process of converting physical certificates into electronic records

can be time-consuming and costly, particularly for smaller companies with limited resources. Additionally, some shareholders may be resistant to the change, particularly if they are accustomed to holding physical certificates or are concerned about the security of electronic records. Consider the potential impact of the policy on private equity firms and their investments. Private equity firms often hold large blocks of shares in private companies, and the dematerialization of those shares could affect their ability to buy, sell, or otherwise manage those investments. The article could explore the ways in which private equity firms are adapting to the new policy and the potential implications for their investment strategies.

The impact of this policy on the turnaround time for private equity transactions will depend on several factors, including the readiness of companies to comply with the new requirements, the efficiency of the depository participants, and the availability of necessary infrastructure and technology. On the one hand, the dematerialization of securities has the potential to streamline the transaction process and reduce the turnaround time by eliminating the need for physical certificate transfers and enabling electronic transfers. This could be particularly beneficial for private equity transactions involving large volumes of securities.

On the other hand, the transition to a dematerialized system may initially result in delays and increased turnaround times as companies and investors adjust to the new requirements and processes. For example, companies may need to update their records and systems to comply with the new requirements, and investors may need to open demat accounts and familiarize themselves with the new processes. Furthermore, the efficiency of the depository participants and the availability of necessary infrastructure and technology will also play a crucial role in determining the impact of the dematerialization policy on the turnaround time for private equity transactions. If the depository participants are not equipped to handle the increased volume of transactions or if the necessary infrastructure and technology are not available, this could result in delays and increased turnaround times.

Overall, while SEBI's dematerialization policy has the potential to streamline the transaction process and reduce the turnaround time for private equity

transactions, the actual impact will depend on several factors, including the readiness of companies to comply with the new requirements, the efficiency of the depository participants, and the availability of necessary infrastructure and technology.

Prevent the formation of shell companies

The dematerialization of securities can help prevent the formation of shell companies by making it more difficult for individuals to hide their ownership through such entities. With dematerialized shares, all transactions are recorded electronically, creating a clear and auditable trail. This makes it much harder for individuals to use shell companies or benami transactions to conceal their ownership, thereby enhancing market transparency and mitigating potential misuse. Furthermore, the dematerialization of securities can help regulatory authorities identify beneficial ownership more effectively. By facilitating the seamless correlation of permanent account numbers and Aadhaar details, regulators can monitor and authenticate genuine ownership, ensuring that the market remains free from fraudulent activities. This can deter the formation of shell companies, as individuals are less likely to use such entities for illicit purposes when they know that their ownership can be easily traced and verified.

Future Outlook

SEBI's dematerialization policy for private equity share orders is a significant development in the Indian capital market, with the potential to increase transparency, efficiency, and security. By requiring private companies to issue securities only in dematerialized form, SEBI is taking a bold step towards modernizing the market and promoting investor protection. However, the policy also presents challenges and potential drawbacks, and its impact will depend on a range of factors, including the willingness of private companies and their shareholders to adapt to the new requirements, and the ability of SEBI to balance regulation and innovation in a rapidly changing market. In the long run, the policy has the potential to bring about a significant transformation in the Indian capital market. The dematerialization of securities can help prevent the formation of shell companies and reduce physical certificate fraud, thereby promoting market integrity and investor protection. The policy can also facilitate

the identification of beneficial ownership, making it easier for regulatory authorities to monitor and authenticate genuine ownership. Furthermore, the dematerialization of securities can simplify the foreclosure process, making it easier to locate and retrieve certificates, especially if the shares are pledged by multiple individuals or entities. This can lead to faster and more efficient foreclosure processes, reducing costs and time for all parties involved.

However, the policy may also present challenges for private companies and their shareholders. The process of converting physical certificates into electronic records can be time-consuming and costly, particularly for smaller companies with limited resources. Additionally, some shareholders may be resistant to the change, particularly if they are accustomed to holding physical certificates or are concerned about the security of electronic records. To address these challenges, SEBI and other regulatory authorities will need to provide adequate support and resources to private companies and their shareholders throughout the transition to a dematerialized system. This may include providing clear guidance on the conversion process, offering training and education on the benefits and risks of dematerialization, and ensuring that the necessary infrastructure and technology are in place to support the transition.

CONCLUSION

Overall, the future outlook of the policy is positive, with the potential to bring about significant benefits for the Indian capital market and its stakeholders. By promoting transparency, efficiency, and security, the policy can help attract more investment, foster innovation, and create a more vibrant and dynamic capital market in India. However, it is important to carefully consider the potential challenges and ensure that adequate support and resources are in place to support the transition to a dematerialized system. SEBI's dematerialization policy has the potential to improve the efficiency of private equity share transactions by reducing transaction costs, increasing liquidity, and minimizing fraud. However, it is important to carefully consider the potential challenges and drawbacks of the policy, and to ensure that private companies and their shareholders are adequately supported throughout the transition to electronic record-keeping and trading.