# Real Estate Reinvented: Exploring the Potential of Blockchain Technology in Property Management

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Abstract -The current real estate management process is inefficient and this project aims to develop a centralized system that can expedite the land registration procedure while enhancing its effectiveness using blockchain technology. By leveraging the benefits of blockchain, this project can offer a practical solution to the real estate management problem by providing a tamper-proof and transparent ledger that can enhance the accuracy of property ownership records, reducing the risk of fraud. The proposed system can also help streamline the registration process, reduce bureaucracy and time-consuming procedures while creating a more comprehensive and reliable source of information for all stakeholders. File System (IPFS), a decentralised database. The IPFS network generates the hash of the document. This hash is securely stored in the Ethereum blockchain after the conditions of the smart contracts are met. Overall, the implementation of a blockchainbased real estate management system can help overcome inefficiencies in the current real estate management process, creating a more transparent and reliable system.

Index Terms- Blockchain Technology, Real-Estate, centralized System, IPFS.

#### 1. INTRODUCTION

#### 1.1 BACKGROUND AND MOTIVATION

The real estate industry has always been a crucial part of the global economy, contributing significantly to both individual wealth and national GDP. However, despite its importance, the real estate market has been plagued by inefficiencies, such as cumbersome paperwork, opaque transactions, and fraudulent activities. These inefficiencies not only impede the growth of the industry but also result in additional costs and risks for all stakeholders, including buyers, sellers, and regulators. Blockchain technology, with its unique features such as decentralization, immutability, and transparency, has the potential to revolutionize the real estate industry by offering a more efficient and secure alternative to traditional land registration systems. By embracing blockchain technology, the real estate industry can benefit from increased transparency, reduced transaction times, and minimized risks associated with fraud.

### **1.2 PROBLEM STATEMENT**

The current real estate management process is marred by inefficiencies, time-consuming procedures, and risks of fraud. There is a need for a more transparent, secure, and efficient system that can streamline land registration, minimize the possibility of fraudulent activities, and provide a comprehensive and reliable source of information for all stakeholders. This paper aims to propose a blockchain-based real estate land transaction system that can address these challenges and transform the industry for the better.

#### **1.3 OBJECTIVE**

The primary objectives of this research paper are as follows:

- a. Analyze the existing real estate management process and identify the key inefficiencies, challenges, and bottlenecks, particularly in the land registration process.
- b. Propose a novel, blockchain-based real estate land transaction system that aims to:
  - 1. Enhance the transparency and accuracy of property ownership records.
  - 2. Reduce the risk of fraud and malicious activities.
  - Streamline the land registration process, reducing bureaucracy and time-consuming procedures.
  - 4. Provide a more comprehensive, reliable, and easily accessible source of information for all stakeholders.

c. Identify the key factors that may influence the successful implementation and adoption of the proposed system, including technical, legal, and socio-economic considerations.

# 1.4 SCOPE

This research paper will focus on the following aspects:

- a. An in-depth analysis of the current real estate management process and its inefficiencies, with a focus on the land registration process and the issues associated with it.
- b. A comprehensive review of blockchain technology, its features, and its potential applications in the real estate industry.
- c. The design and development of a blockchainbased real estate land transaction system, including its architecture, key components, and functionalities.
- d. An evaluation of the proposed system's effectiveness in addressing the identified inefficiencies and challenges in the real estate management process, including its potential to reduce transaction times, enhance transparency, and minimize fraud risks.

#### 2. WHY BLOCKCHAIN

# 2.1 PROBLEMS FACED IN REAL ESTATE

In this section, we discuss the major issues and challenges faced in the real estate industry, particularly in the context of the existing land registration and transaction systems. These problems not only hinder the growth of the industry but also pose significant risks for stakeholders [1]. The three main problems discussed in this section are title management, real estate fraud/scams, and liquidity.

2.1.1 Navigating Property Title and Ownership Issues One of the most significant challenges in the real estate industry is managing and maintaining accurate and upto-date property ownership records. In many countries, the land registration process is characterized by manual, paper-based systems that are prone to human errors, loss of documents, and delays in updating records. Consequently, it becomes difficult for stakeholders to ascertain the true ownership of a property, leading to disputes, legal battles, and delays in property transactions.

### 2.1.2 Mitigating Fraud and Scams in Real Estate

The lack of a transparent and efficient land registration system also paves the way for various types of real estate fraud and scams. Some common examples include forged documents, identity theft, and misrepresentation of property details. Fraudulent activities not only lead to financial losses for the affected parties but also undermine the overall trust and confidence in the real estate market. Moreover, the current system's lack of a unified, tamper-proof, and easily verifiable source of information makes it challenging to detect and prevent fraud in a timely manner.

# 2.1.3 Overcoming Liquidity Constraints in Real Estate Markets

Liquidity is another major concern in the real estate industry, primarily due to the inherently illiquid nature of real estate assets and the time-consuming procedures involved in property transactions. The lengthy and complex processes associated with property valuation, title verification, and registration often lead to significant delays in completing transactions. As a result, buyers and sellers may face difficulties in converting their real estate assets into cash quickly, leading to reduced investment attractiveness and limited market activity.

The existing land registration and transaction system's inefficiencies contribute to these problems, exacerbating the challenges faced by the real estate industry. To address these issues, there is a need for a more transparent, efficient, and secure system that can streamline property transactions, minimize fraud risks, and improve overall market liquidity. In the following sections, we explore the potential of blockchain technology in transforming the real estate industry and propose a novel blockchain-based real estate land transaction system.

#### 2.2 BENEFITS OF BLOCKCHAIN

Blockchain technology has the potential to revolutionize the real estate industry by addressing its existing challenges and introducing new opportunities for growth and innovation. In this section, we discuss the key benefits of incorporating blockchain technology into the real estate sector, including cost savings and efficiency, smart contracts, trust and transparency, financing, and tokenization.

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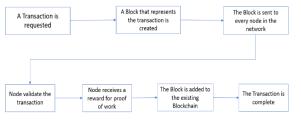


Fig.1. Working of blockchain

#### 2.2.1 Cost Saving and Efficiency

One of the most significant advantages of blockchain technology is its ability to reduce costs and enhance efficiency by streamlining processes and eliminating intermediaries. By adopting a decentralized, digital land registration system, it becomes possible to automate and expedite transactions while reducing the need for manual paperwork and intermediaries, such as notaries and lawyers. This can lead to faster transaction times, reduced operational costs, and improved overall efficiency in the real estate industry.

#### 2.2.2 Smart Contracts

Smart contracts are self-executing agreements with the terms of the contract directly written into code. They automatically execute and enforce the contract's conditions when predetermined criteria are met. In the context of real estate, smart contracts can be used to automate various aspects of property transactions, such as escrow services, title transfers, and payments. This can help reduce the time and costs associated with property transactions while minimizing the potential for human errors and disputes.

#### 2.2.3 Trust and Transparency

Blockchain technology, by its nature, provides a transparent, tamper-proof, and easily verifiable ledger of transactions. In the real estate industry, this can lead to improved trust and transparency in property ownership records, as stakeholders can easily verify the authenticity of documents and trace the history of property transactions. This enhanced level of transparency can help reduce the risk of fraud and disputes while improving overall confidence in the real estate market.

#### 2.2.4 Financing

Blockchain technology can also facilitate new and innovative financing options for the real estate industry. For example, peer-to-peer lending platforms based on blockchain can connect borrowers and lenders directly, bypassing traditional financial institutions and reducing the costs and complexities associated with obtaining financing. Additionally, blockchain-based platforms can enable crowdfunding for real estate projects, allowing developers to raise capital more efficiently and providing investors with new investment opportunities.

#### 2.2.5 Tokenization

Tokenization is the process of converting real-world assets, such as real estate properties, into digital tokens that can be bought, sold, or traded on a blockchain platform. Tokenization can offer several benefits for the real estate industry, including improved liquidity, fractional ownership, and global accessibility. By tokenizing real estate assets, property owners can sell or trade fractional shares of their properties, making it easier for investors to buy and sell real estate assets and increasing overall market liquidity. Furthermore, tokenization can enable investors from around the world to access and invest in real estate markets, fostering global investment and diversification.

In summary, the integration of blockchain technology into the real estate industry can bring about various benefits, including cost savings, increased efficiency, enhanced trust and transparency, innovative financing options, and new investment opportunities through tokenization. These benefits can help address the existing challenges faced by the industry and pave the way for a more efficient, secure, and accessible real estate market.

# 3. IMPACTS OF BLOCKCHAIN IN REAL ESTATE

The adoption of blockchain technology in the real estate industry can have profound and far-reaching impacts on various aspects of the market, transforming the way property transactions are conducted and managed. In this section, we discuss the potential impacts of blockchain technology on the real estate industry, focusing on areas such as property transactions, land registration, data management, and market dynamics.

#### 3.1 Property Transactions

By leveraging blockchain technology, property transactions can become faster, more secure, and less costly. The use of smart contracts can automate many aspects of the transaction process, reducing the need

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for intermediaries and minimizing delays associated with manual paperwork. [2] Furthermore, blockchain's inherent transparency and immutability can help reduce the risk of fraud and disputes, leading to increased trust and confidence among market participants.

# 3.2 Land Registration

Blockchain has the potential to revolutionize land registration systems by providing a decentralized, digital, and tamper-proof ledger of property ownership records. This can help improve the accuracy and reliability of land registries, making it easier for stakeholders to verify property titles and trace the history of ownership. In turn, this can lead to a reduction in property disputes, legal battles, and transaction delays, ultimately contributing to a more efficient and transparent real estate market.

#### 3.3 Data Management

The implementation of blockchain technology can also have significant implications for data management in the real estate industry. By providing a single, unified, and easily accessible source of information, blockchain can enable stakeholders to access accurate and up-to-date property data, including ownership records, transaction histories, and property details. This can help improve decisionmaking processes for buyers, sellers, investors, and regulators, leading to better-informed decisions and more efficient market operations.

# 3.4 Market Dynamics

The adoption of blockchain technology can also influence the broader market dynamics of the real estate industry. By introducing new financing options, such as peer-to-peer lending and crowdfunding, blockchain can help democratize access to capital and open up new investment opportunities for a wider range of investors. Additionally, tokenization can lead to increased liquidity and enable fractional ownership, making it easier for investors to buy and sell real estate assets and fostering more active and dynamic market conditions.

# 4. THEORY DEVELOPMENT

#### 4.1. Technical Issues and Solution

As discussed, using blockchain and smart contract can lead to a more secure and easier investment process in the real estate market.[3] However, the technical issues remain unaddressed. This section aims to discuss these technical issues and potential solutions within the context of our blockchain-based real estate management system.

The primary concern in creating a stable token for the real estate market involves addressing the fluctuations caused by supply and demand. The ideal mechanism for maintaining a stable token value should consider both short-term and long-term stability. Building upon the features proposed in the mentioned research paper, our theory development addresses the following aspects:

Feature 1: Real Estate Tokenization (with T Tokens) A platform should be developed to act as an

investment gateway, enabling real estate investors, tenants, and property sellers to participate in tokenization processes. The T tokens should be countable, fungible, and divisible, allowing them to be used as a medium of exchange, and backed by real assets to ensure long-term value.

### Feature 2: Utilizing a Crypto Exchange (CE)

A licensed and regulated crypto exchange should be used, with T tokens listed and traded alongside other cryptocurrencies or specified fiat currencies. This will help address the liquidity problem by facilitating easy exchange between tokens, fiat currencies, and other cryptocurrencies.

# Feature 3: Providing an Open-Source Mechanism

An open-source platform will promote transparency, trust, and innovation within the real estate market. Users can access the platform and verify its performance, ensuring that the system remains accountable and efficient.

In addition to these features, our theory development should address the challenges of maintaining a stable token value and managing inflation in the real estate market. As proposed in the research paper, a mechanism should be established to adjust token value based on real estate inflation, as well as tenant occupancy and rental income.

For instance, if a property's value increases due to inflation, the corresponding T tokens should increase proportionally to maintain their value. Furthermore, when a property generates rental income, T token holders should receive a proportional share of the income as additional tokens, reflecting their share of the property's value.

Our blockchain-based real estate management system should also consider strategies to maintain token value stability in situations with varying tenant occupancy levels. When tenant demand is high, the platform may need to mint additional T tokens and distribute them among token holders to maintain a stable token value. Conversely, when tenant demand is low, the platform may need to distribute rental income in fiat currency to prevent the token value from dropping.

# 5. DISCUSSION

# 5.1. FACILITIES AND INNOVATION

In this research, we leverage blockchain technology to create a platform where Security Token Offerings (STOs) represent fractional ownership of real estate (RE) properties. Previous attempts at crowdfunding RE faced liquidity challenges, but by utilizing tokenization, we can offer liquidity with less liability. Blockchain's inherent features, such as security, data verification, disintermediation, participant rights, low cost, and transparency, enable us to address these issues effectively.

Despite the increasing number of crypto-based RE transactions, volatility has hindered the widespread adoption of cryptocurrencies as payment for RE. Our proposed method aims to create a stable store of value for tokens, differentiating them from algorithm-backed tokens like Ampleforth, Kwala, or Basis, which lack asset-backing mechanisms. As an asset-backed token, our token (T) is also distinct from MakerDao's stable token, Dai, which is backed by a fluctuating cryptocurrency that doesn't generate profits. In contrast, the real estate assets backing T tokens generate income through rental payments and have their own standard inflation market.

# 5.2. FORMAL REPRESENTATION AND DISCUSSION

Our innovative method for providing a stable-price token T can be formally described through game theory. In a Nash equilibrium game theory framework, we have two players, Market and System. Market's strategies involve actions that result in either Supply > Demand or Supply < Demand for token T. System's strategies consist of Issuing T tokens or Giving Fiat currency. This way, our platform can regulate token supply in response to market demand.

The payoffs for the game between Market and System reflect the value of T tokens (neither inflated nor deflated) and the equilibrium between supply and demand. The scores assigned to different scenarios are as follows:

- When Supply > Demand, and the System issues T tokens, the value of T tokens may decrease, resulting in a loss for both Market and System (-1, -1).
- When Supply <= Demand, and the System gives Fiat currency, investors are unsatisfied, causing losses for both Market and System (-0.5, -1).
- When Supply > Demand, and the System gives Fiat currency, both Market and System make profits (0.5, 1), but the situation is not ideal for the System as its goal is to attract more investors by issuing T tokens.
- 4. When Supply < Demand, and the System issues T tokens, both Market and System make profits (1, 1), and the System successfully engages more investors.</li>

In this game, the Nash equilibrium suggests two mutually beneficial solutions: (1, 1) and (0.5, 1), with (1, 1) being the preferred outcome. In reality, the game is sequential, with the Market taking action first, followed by the System's response. The optimal mutual payoff occurs when Supply < Demand, and the System chooses to issue tokens, while the secondary preference is when Supply > Demand, and the System pays fiat to users.

# 5.3 IMPLEMENTATION

#### 5.3.1 Methodology

Our implementation is based on several key components, including blockchain technology, the Ethereum platform, and smart contracts. [4] These components work together to create a decentralized real estate sale platform with a user-friendly interface, secure transactions, and real-time data.

Blockchain technology: Introduced by Satoshi Nakamoto in 2008 with Bitcoin, blockchain technology has since gained attention from governments and large non-government enterprises. This decentralized database of records serves as a public registry for all transactions or digital events, which are shared among participating parties.

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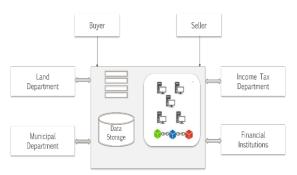


Fig.2. Proposed system

Real estate sale platform based on blockchain technology: We utilize the Ethereum platform as the foundation for our real estate sale platform. The primary purpose of this platform is to manage critical real estate sale information, enabling the release and sale of properties as well as querying historical transactions.

Ethereum: As a decentralized, open-source blockchain, Ethereum supports smart contract functionality. It features its own cryptocurrency, Ether (ETH) or Ethereum, and its own programming language, Solidity.

Web operation subcaste: The application layer is client-oriented and serves as the interactive interface for the system. It includes a sign-in/join module, release message and drop transaction module, transaction module, and read data/push data module. The webpage can call the underlying database to read and store data, while the gateway allows for accessing the real estate system data and pushing transaction content to ensure real-time data. Web3-dart is used to connect the front-end and back-end, Web3 is as a series of open-source and interconnected decentralized applications powered by blockchain computing architecture. By using Dart's build system, web3dart can generate Dart code to easily access smart contracts.

Smart Contracts: The smart contract layer facilitates data storage queries and real estate transactions. When a data query or storage request is made, the data storage query smart contract is called to complete the process. During a real estate transaction, the transaction smart contract is called, allowing both parties to sign the agreement and finalize the transaction. Solidity (for Ethereum) is used to write smart contracts. RemixIDE is used to write, compile and deploy smart contracts.

Wallets: Wallets are software applications or hardware devices used to securely store and manage cryptocurrencies. In a blockchain-based real estate market, wallets may be used by buyers, sellers, and other participants to hold, send, and receive cryptocurrencies for property transactions. Meta-mask is used as a wallet for this project.

IPFS: The Interplanetary File System (IPFS) is a distributed file storage protocol that allows computers around the world to store and share files as part of a vast peer-to-peer network. Any computer anywhere in the world can download the IPFS software and start storing and sharing files. Important documents are uploaded to IPFS through a NFT container.

Consensus Layer: The Proof of Work (PoW) algorithm underlies the system, requiring a significant but feasible amount of work to deter trivial or malicious uses of computing power, such as sending spam messages or launching denial of service attacks. Polygon is a blockchain platform which aims to create a multi-chain blockchain system compatible with Ethereum. As with Ethereum, it uses a proof-of-stake consensus mechanism for processing transactions on-chain. Polygon's native token is named MATIC.

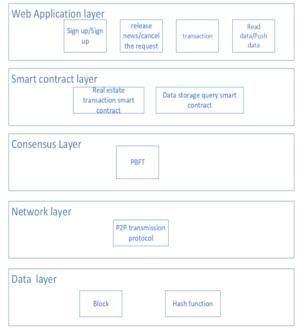


Fig.3. System Architecture

# 5.3.2 Implementation *INITIAL SETUP*

 Unique Identity Assignment (UID)
 Each individual or entity should be assigned a unique identity (UID) for identification purposes. This UID will be linked to all their relevant details.

2) Property Identification and Mapping (PID)

Properties should be identified and mapped according to their location and area and assigned a unique property ID (PID). Government and private properties should be mapped separately and linked to their respective owners.

# 3) Genesis Transaction

This transaction marks the initial step to add data to the blockchain. Each property PID should be linked to its owner's UID. This transaction should be committed to the blockchain network initially by the real estate department.

```
procedure genesisTxn(PID,UID,SIGN,
TXN_ID,TIMESTAMP):
if verifySign(PID,UID,SIGN):
Add the block to the blockchain
```

### 4) UID Key Generation

Every individual or entity can generate a publicprivate key pair for their account on the system, using the RSA algorithm for key generation.

# TRANSACTION PROCEDURES

1) Ownership Verification

The property owner is verified by checking the last occurrence of the PID with the UID in the blockchain data.

```
procedure ownerVerify(PID,UID):
    if verify():
        details=>getDetails()
        checkStatus(UID)
```

# 2) Property Status Check

After verifying ownership, the property status is checked to ensure it is not under lien or mortgaged. This information will be checked using a system provided by financial institutions.

```
procedure checkStatus(UID):

if not restrict(PID):

if not taxDue(PID):

InitiateTxn()

else:

return False

else:

return False
```

3) Transaction Initiation

Upon verification, the transaction is initiated. Documents can be verified, and the buyer and seller can be validated by a land department agent through video call, similar to traditional systems. This step can be removed if not required by the land department.

```
procedure InitiateTxn(PID,SID):
    b=getBuyerInfo()
    agent,status=verifyPerson(SID,PID,b.UID):
    if status:
        verifyTxn(SID,PID,b.UID,agent)
    else:
        return False
```

4) Signature and Key Verification

After the initial steps, the signatures and keys of the buyer and seller are verified. Upon successful verification, the transaction is transmitted to the blockchain network.

```
procedure addTxn(SID,PID,BID,agentID,Sign):
    Txn=data(SID,PID,BID,agentID,Sign)
    if not Txn.verify():
        return False
    for node in nodeNetwork:
        status=node.process(data)
    if concensus(status):
        return True
    else:
        return False
```

5) Blockchain Node Validation and Consensus Individual blockchain nodes will verify the transaction and provide status updates to other nodes. Based on consensus results, they will either add the block to the blockchain or return false if deemed malicious.

```
procedure process(data):
    status=verify(data)
    for node in nodeNetwork:
        status=node.getStatus(data.ID)
    if concencus(status):
        addToBlockchain(data)
        return True
    else:
        return False
```

# 6. FUTURE SCOPE

- 1. The system can be integrated with artificial intelligence to create predictive models for the real estate system.
- 2. The system can be fully automated, eliminating the need for the broker, so that buyers and sellers can easily complete the transaction.

# 7. CONCLUSION

In conclusion, this research paper demonstrates the potential of blockchain technology in revolutionizing the real estate industry. By addressing key challenges such as title management, fraud, and liquidity, the proposed platform offers a secure, transparent, and efficient solution. The implementation section provided a clear outline of the necessary steps to create a blockchain-based real estate platform. As technology advances, blockchain-based solutions are expected to play an increasingly vital role in the future of the real estate industry.

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