

# Exploration of the Sentiment-Driven Forecasting Models for Predicting Consumer Purchase Patterns on Social Media

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*Abstract- This study explores the emerging field of sentiment driven forecasting models for predicting consumer purchase patterns using social media data. As the evolution of social media platforms took place in a rapid pace, users purchase online, and social media platforms are playing pivotal role in shaping the consumer purchase behaviour. Therefore, it become vital for business to track this purchase behaviour by evaluating the user sentiments. The objective of this study is to find how forecasting models driven by sentiments used to predict the consumer purchase patterns by examining the current methodologies, technological advancements, and challenges in this field there by providing the path for further investigation. This review employs 15 selected research articles related to the objective and the articles are critically analysed and divided into four themes to make the study more meaningful. As a result of the critical analysis key outcomes points to the role of machine learning and deep learning technologies in refining sentiment analysis. These techniques are useful in translating huge volumes of social media data into actionable insights thereby increasing the accuracy of consumer purchase predictions. It was made possible through the synergy between sentiment analysis and advanced statistical techniques. However, this study identified certain research gaps such as data noise, the complexity inherent in social media language, and the need for culturally adaptive algorithms that are more accurate, more exploration to intricate the mechanism of the relationship between sentiments, brand trust and consumer purchase behaviour. To address these limitations this study suggests the use of advanced real time data processing and investigation of diverse data analysis methods having the capability to increase the understanding of consumer purchase behaviour. This review helps researchers, marketers and company policy makers to understand the current advancements in sentiment driven forecasting models in social media consumer purchase behaviour predictions which can be utilized for innovations and business growth.*

*Index terms- Sentiment Driven Forecasting Models, Consumer Purchase Patterns, Social Media platforms, Machine Learning and deep learning, Sentiment analysis.*

## I. INTRODUCTION

consumers buying grown drastically from traditional to online. In recent years Social media platforms once used for only message exchanges now plays a crucial role in shaping the consumer purchase decisions[1]. There is a revolutionary role of social media in shaping consumer decision making process, the impact of user generated content on consumer attitudes and opinions[2]. Against this backdrop, this study critically investigates how sentiment driven forecasting models uses social media data in predicting the consumer purchase patterns and what had been achieved so far? Data was collected from 15 selected relevant research articles and critically analysed for the data sets used, adopted methodologies, algorithms, key findings, and limitations. This enquiry into the research question unfolds three distinct objectives which are aligned with the four subdivided themes: First, our study focussed the technological advancements in forecasting models that consider the social media insights to find consumer purchase behaviour. Next, we shift our focus on the advancements in machine learning, deep learning techniques and sentiment analysis which are key players deciding our predictive process, our mission is to find out the impact of machine learning and deep learning on sentiment analysis. This includes keeping their precision in the translation of social media sentiments into reliable consumer purchase patterns, laying bare the influence of advanced analytical techniques on the different types of predictions.

Finally, we address inherent challenges sentiment driven forecasting models. The remainder of this paper is organized as follows. First, we explore the evolution and advancements in sentiment-driven forecasting models, We then explore the sentiment analysis using machine learning and deep learning techniques on social media data. Next, we look at social media data for insightful predictions and finally analyse the Challenges and Limitations in Sentiment-Driven Forecasting.

## II. RELATED WORK

### I) Current Landscape of Forecasting Models

The study investigating the development and functioning of forecasting models which are driven by sentiments to get understanding whether such models help businesses which uses the social media data for finding consumer behaviour. Forecasting models based on sentiments have developed by mixing traditional forecasting methods with semantic analysis, to predict consumer behaviour using historical diversified data. It becomes important to mention one study titled “Forecasting consumer spending from purchase intentions expressed on social media”, which mention the SARIMA, AdaBoost, and Gradient Boosting algorithms. In this manner, this study has proven to be a watershed event, meaning that this method has enhanced forecasting precision by 18 per cent compared with traditional models that are simply based on pre-purchase sentiments on social media. It is clear that this discovery suggests that it took sophisticated technology, along with pertinent data, to achieve that analytical height [3]. Additionally, the exploration of ARIMA and LSTM models as mentioned in [4] jumped towards deep learning. The effectiveness of LSTM in obtaining the inherent market trends showcase the broader impact of deep learning over traditional forecasting methods based on time series. This marked significant change in forecasting models, that are significant for their application on to various prediction scenarios across diverse consumer purchase behaviours. By

analysing these studies a diagram is drawn as shown in Figure:1 below which illustrates the process that accelerates the aggregation of critical inputs, time-series data representing historical sales, and social media data, thereby offering insight into current purchase intentions. Across this diagram, the process of semantic analysis, which determines the meaning in social media texts, reconciles traditional data concerns and considerations. Subsequently, it integrates machine learning regression methodologies, such as AdaBoost and Gradient Boosting, offering a glimpse of how modern techniques elevate forecasting accuracy. The forecasted consumer spending patterns were generated by this process and by using the real time sentiment analysis from social media the predictive capacity is enhanced.

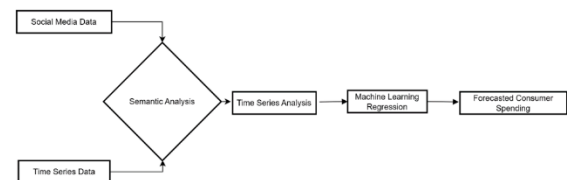


Figure 1: Forecasting Model Evolution provides a visual summary of the progressive steps outlined in [3] and [4]

Both the studies contribute to a critical understanding of the field, however [4], work suffers from predictions which are short lived, facilitated by the ARIMA model and a single machine-learning methodology. In the study [3] they concentrated on short-term predictability and proper comparison of ensemble methods to boost forecast accuracy was not utilized. These comparisons are crucial for understanding importance of the forecasting models, which act as pivot for future studies. To explore the relationship between advanced statistical models and available social media insights, these studies provide an opportunity for forecasting accurate results.

*Table 1: Comparative Analysis of Advanced Forecasting Models The paper highlights the combination of traditional and artificial intelligence-based forecasting approaches and underlines major differences in the applied methodologies, datasets, analysis techniques, as well as comparative results of the two studies on stock price prediction by [4] and [3]. Additionally, it illustrates how the use of semantic analysis improves research models and reports on the potential limitations of these innovative studies*

citation	study focus	Data set	Methods Used	semantic analysis(YES/NO ; Method used)	Forecast Accuracy Improvement	Limitations
[4]	* Predicting closing price of Goldman Sachs using ARIMA and LSTM models.	* Goldman Sachs Investment Company stock data from 2001 to 2019.	*ARIMA model with parameters (4,1,6) for time series prediction.	* The research paper focuses on stock price prediction, not semantic analysis.	*LSTM outperforms ARIMA in predicting turning points in stock prices.	*ARIMA model unsuitable for long-term forecasting and subjective parameter selection.
[3]	* Forecasting consumer spending from purchase intentions expressed on social media.	*Twitter posts expressing purchase intentions collected for analysis.	*Seasonal ARIMA *AdaBoost *Gradient Boosting regressors	*Yes, semantic analysis was conducted using word2vec method.	* Semantic predictors enhance forecast accuracy by 11% to 18%.	*The study focused on short-term forecasts, not long-term predictions.

In summary, the focus on the forecasting model’s development is growing rapidly. The combination of sentiment analysis on social media data gained momentum which allows one to do predictions based on consumer sentiments. Although the shift from time series models to the ones that are incorporating semantic data cannot be termed as significantly more accurate, this model can be more agile and sensitive to changes in consumer sentiment. However, the model’s performance in real time application needs further investigation.

II) Machine Learning and Deep Learning in Sentiment Analysis

In a recent study called “Machine Learning and Deep Learning about Sentiment Analysis,” attempts have been underway since to decode the complex threads of consumer sentiment with new computer algorithmic vagaries. Another example is given in “Comprehensive Analysis of Consumer Decisions on Twitter using Machine Learning Algorithms,” where the inner workings of Support Vector Machines, Naïve Bayes, and Logistic Regression are tested against Twitter. This means that those “conventional” machine learning algorithms are a major part of foundationally supporting our understanding of user behaviours in social media environments, for their capabilities in emotion

classification and forecasting are very considerable indeed [5]. Moreover, the combining of macroeconomic indicators with sentiment analysis provides new areas for study. A methodology incorporating Prospect Theory and Sentiment Analysis to predict product sales, “Product Sales Forecasting using Macroeconomic Indicators and Online Reviews” also operates extremely beyond the constraints of current thinking. In this project, the college- or academy-specific aspect of the survey is that by combining their efforts researchers can yield a more succinct prediction. Moreover, application of sentiment analysis for macroeconomic indicators represents a new area to fathom [6]. Climbing to the peak of sentiment analysis frontier, [7] it is crowned by introducing AGA-LSTM model, which is the first revolutionary leap in sentiment analysis specifically designed for marketing. By mixing adaptive genetic algorithms with LSTM models, AGA-LSTM brings out a new development that exceeds all other sentiment analyses in terms of prediction, able especially to understand the public’s responses to product launches more accurately than any other model. Incorporating deep learning with genetic algorithms constitutes a revolution in how sentiment analysis is organized, providing a far more precise instrument for marketing products. A diagram is drawn below

as shown in Figure:2, This figure provides a bird's-eye view of "the process" in a visually clear and concise manner necessary for sentiment analysis study that employs machine learning and deep learning method. By simply combining these meanings into one image, a complex scientific process becomes easy and comprehensive. A chart illustrating several such studies (Figure:2) reveals that the workflow for sentiment analysis comes on top of both machine and deep learning processes. These processes move from the input–Facebook postings, consumer reviews, through data processing and sentiment extraction in various steps carried out by models such as neural networks support vector machines and logistic regression As our model continues to develop further, deep learning is used in the improvement of sentiment analysis Our model produces a sentiment score, and the purchase intention prediction make sure that using advanced algorithms ways will improve the accuracy of sentiment analysis.

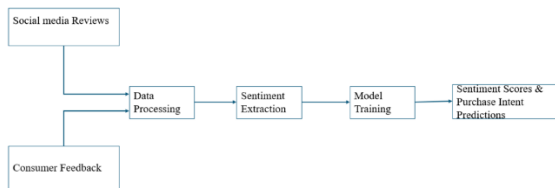


Figure 2: Sentiment Analysis Workflow

Table 2 is a systematic comparison of three outstanding studies: "Machine Learning and Deep

Learning in Sentiment Analysis". Their focus on sentiment analysis issues was limited or over the years became impractical. The next column on the table, "Data set", consists of resource diversity involved in sentiment analysis. Starting with common online retail databases and moving to specific social media channels for additional novelty. These sources vary widely in accent, position and sentiment; so too must be the applicability of the model. The "Study Focus" column naturally shows even more specific goals pursued by individual writers: sales forecasting analogized educationally with marketing campaigns on social media, decisions of the consumption pattern. In this way only does it show us what makes my translation from cloak-and-dagger to open I.e. machine learning and deep learning methods like algorithms. Adaptive Genetic Algorithms, Decision Trees all the way up to more exotic (and rare) models such as several Neural Network flavours or Random Forests are covered in detail here. The algorithms are then compared for performance measurements such as Mean Square Error and R-squared. Thus, the forecasting accuracy of each one can be tested with reference to its stability "Performance Metrics "Speaking from this basis of comparison does not only highlight the respective successful endeavours, but also emphasizes how each piece contributes to pushing the horizon of sentiment analysis forward. Commonly shared by both is a requirement for development and exploration of new algorithms as well as techniques to deal with data sources.

Table 2: Comparative Analysis of Sentiment Analysis Methodologies This table cross-examines the research methodology, limitation, data set, method of analysis, method of analysis, and conclusion of three pivotal research papers on sentiment analysis. Hence, it illustrates the journey and unmet promises of machine learning and deep learning methods for sentiment analysis on social media.

Citation	Data set	study focus	Algorithms used	Feature Engineering Techniques used	Performance metrics	Limitations
[7]	*Online retail II dataset from the UCI database.	*Sales forecasting in marketing using AGA-LSTM neural network model.	*Adaptive Genetic Algorithm (AGA) for optimizing LSTM network parameters.	* Adaptive Genetic Algorithm (AGA) used to optimize LSTM model parameters.	* Mean square error (MSE) used as evaluation index for model performance .	* No specific limitations were mentioned in the provided contexts.

[6]	* China macroeconomic indicators, sales volume data of three automobiles.	*Forecasting product sales using macroeconomic indicators and online reviews.	*Jieba for word segmentation task.	* Sentiment analysis algorithm for online reviews converted into numerical digits.	* R-squared measures fitting performance ; closer to 1 indicates better fit.	* Limited historical sales data for some automobiles.
[5]	* Twitter dataset used for sentiment analysis in consumer decisions.	*Analysing consumer decisions on Twitter using sentiment analysis methods.	*Decision tree, logistic regression, and KNN. *Random forest and SVM.	*Unigrams, Bi-grams, parts of speech, emoticons	*Accuracy ranged from 69.70% to 87%.	*Limited population sample affects generalizability of sentiment analysis results.

In conclusion, the advancements in machine learning and deep learning have resulted in a significant increase in accuracy of predicting consumer purchase behavior from social media. Sentiment that is massively dense and frequently too intricate to interpret for humans has been put through federal neural networks, support vector machines, and logistic regression. This shows potential on BERT-BiLSTM and its analogy to be able to understand social media’s nuanced sarcastic language. However, almost no effort has been made to characterize and categorize sarcastic, comic, and dialect in posts. We need more culturally and linguistically aware algorithms.

### III) Social media data for Insightful Predictions

The studies under consideration offer a full-scale investigation of the multilayered role of social media data leveraged to generate insightful predictions about consumer behaviour and market trends. The current review synthesizes the alterations in sentiment analysis approaches, the role and focus of machine and deep learning, and challenges and outlooks revealed in this area. The intersection of SMMA, brand sentiment, and consumer engagement has notably become a pioneering force driving shifts in consumer purchasing behaviour, which identifies the transformative value of social media data in predictive analytics. According to [8] and [9], social media platforms are no longer engagement chambers as they transform into data sources that impact brand equity and guide consumer choices in terms of brand trust and brand experience. Besides, as [10] note, the impact of

media coverage and sentiment on social media amplification is relevant for brand perception. Thus, these authors provide the first example of the exploration of ‘how digital mass communication in the form of news-related chatter and social media chatter shapes societal sentiment and sentiment toward brands, which in turn alters user-generated content of various forms of media’. This source refers to the provocation for firms to monitor social media content and sentiment non-stop, which should be done to overcome biases due to misinformation spread and unlock predictive value of the social media data. To support these findings, [11] explored the dynamics of sentiment on Twitter associated with online retailing. This study leverages time-series analysis, sentiment analysis, and topic modelling to identify some quantitative patterns in tweet volumes and sentiments and isolate critical moments at which consumer sentiment towards online retail brands shifts. The high frequency nature of sentiment dynamics has been highlighted in this study as social media are a high-frequency proxy of public sentiment. At the same time, [12] outline an innovative forecasting method based on STM models in combination with an Artificial Bee Colony algorithm, which refers to the first study out of all investigated that included a sentiment polarity index based on social media information. The forecast accuracy has thus increased, and this study demonstrates how hybrid models may be developed with the help of deep learning methods and algorithms due to the sheer sentiment of information laid out on social networks. Finally [13], the role of social media signals in predicting human behaviour

has been discussed. This study takes advantages of powerful methods of word embedding, topical word clusters, and proves that social media data, even without context and nowhere close to purified macroeconomic indicators, are speedier, lag-less, and present and, consequently, more direct and serve as a new locus of power to predict consumer expenditure trends. Visual summary is evidently seen on the diagram in Figure 3

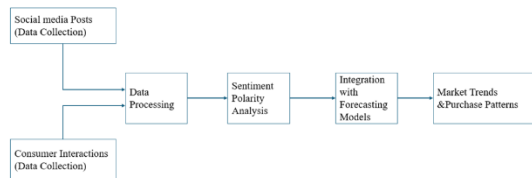


Figure 3: Social Media Data to Predictive Analytics

It shows that the process starts with extracting social media posts and interactions, and concludes with actionable insights which predict market trends or consumers 'purchasing trends get. The first process is to collect raw data from social media sites and perform sentiment analysis on the text. After that we combine extraction process with predictive operation in the advanced models such as LSTM, ABC-LSTM This requires however that the process be identified so as to accurately predict the movement of markets and consumer behaviour. Table 3 presents a head-to comparison of three studies that delve deeply in social media data to provide prescient predictions for market trends and consumer behaviour. In the table below are three social media data processing articles spread in fields such as Predictive Analytics for PA. Therefore,we studied study consumer spending, using word

embedding from social media text, especially emphasizing explicit purchase preferences. It also pointed out that the increasing proportion of consumer spending on emerging consumer goods is not being harnessed by traditional predictions from economic metrics alone. [12] proposed a combination prediction that will combine sentiment polarity with ABC-optimized LSTM. In a big data atmosphere interacting with stock markets, this method is also applicable. The prediction precision was further enhanced (11) by scrutinizing brand-related tweets, and capturing radical changes in customer sentiment throughout sales events - then making time-series pairing using topic modeling. In the end each study has its own unique data set, from the most popular social media platform all the way to sets associated with certain British online retailer's Twitter accounts. Moreover, the main forecasting model adopted is different from traditional regression based systems to rather the advanced LSTM hybrid model. Also note that while sentiment polarity analysis is at the core of each of these endeavours, the way it is used varies. Three of them left sentiment polarity analysis implicit. HiveQL employed sentiment classification based on the sentiment dictionary. The literature review finally emphasizes how social media data is a cornerstone to make informed predictions in digital marketing. Thus, connecting current trends and developing approaches is contributing to that current conversation among scholars, marketers and people associated with relevant technology. This review demonstrates that only as sentiment analysis and forecast model development keep pace can this process be effective.

Table 3: Comparative analysis of the social media datasets utilization in the predictive modelling

citation	study focus	Data set	forecasting models applied	method of Sentiment polarity analysis	Improvement In forecasting accuracy
[3]	* Forecasting consumer expenditure from social media data using word embeddings.	* Facebook and Twitter data used for forecasting consumer expenditure.	* Random Forest, AdaBoost, Lasso regression methods were applied.	* Sentiment polarity analysis not explicitly mentioned in the research paper.	* Word embeddings and clusters reduce forecasting errors significantly.

[12]	*Integrating sentiments polarity and ABC-optimized LSTM for stock market forecasting.	*Historical stock data from Apple Inc., Microsoft, and Intel corporations.	* Hybrid model based on LSTM and ABC algorithm. *LSTM network for stock market prediction.	* Sentiment polarity analysis includes lexicon-based sentiment classification.	*ABC-LSTM outperforms DE-LSTM and GA-LSTM in forecasting performance.
[11]	* Analysing brand-related tweets of UK online retailers during sales events.	* Twitter data set from five leading UK online retailers analysed.	* Nonlinear models have greater predictive capacity over time series.	* Sentiment polarity analysis classified tweets as positive, negative, or neutral.	* Time series analysis reveals trends and critical time points.

Seeing the themes in historical data not only promotes the method and results of sentiment-based forecasting models, and turns ideas into reality, but also how to break through their present limitations, making full use of big data by using it to both understand and forecast consumer trends. Too research in the future would dig deep into this intricate relationship between social media sentiment and brand trust, and consumer purchasing behaviour.

IV) Challenges and Limitations in Sentiment-Driven Forecasting \*Challenges and Limitations in Sentiment-Driven Forecasting \* The ever-changing social media setting has generated new and exciting possibilities in which to forecast consumer perceptions and market conditions. As far as sentiment-driven prognosis of upcoming trends is concerned, several of the most prominent research of late may be seen as significant advancements as they provide pertinent information about the views and problems connected to the data from the social network. The purpose of this review is to highlight the inferences produced by the most notable research. As for [14] , it is an evaluation of a wide

range of machine learning algorithms, such as support vector machines, K-nearest neighbours, and random forests, that may be applied to the sentiment and estimation of consumer purchasing intent. The objective of enhancing e-commerce operations and expanding market efficiency is pursued by these applications. This research paper illustrates the new possibilities for social media analytics to understand the attitudes of their customers better as a result. This is the best approach to make certain your business is able to increase sales and expand its market. As a result,[15] studying the forecasting of buying with sentiment-driven models provides you with the knowledge of whether customers may be predicted on social media at all . Despite their benefits, such tools nonetheless have numerous issues due to the subject’s complexity and the ever-changing nature of data on online social networks. It can now fill in the described holes and advance the discipline by making such models more practical, providing them with greater accuracy, and ensuring their role as helpful tools in the hands of digital-era marketers and strategists who attempt to understand and influence consumers’ buying behaviour.

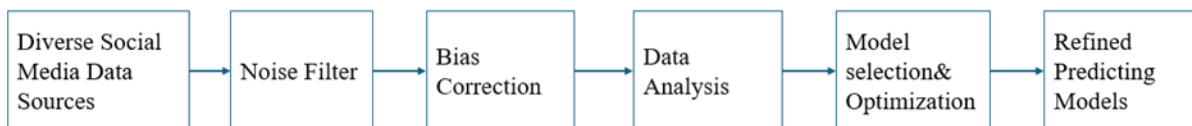


Figure 4: Challenges in Sentiment-Driven Forecasting

As below: The direction of the flow diagram is from how to collect data (source from various media platforms) into improving sentiment-powered prediction models. The first step is to establish

different data sources – this means we start at the very beginning by filtering out noise and correcting biases to make sure high-quality information. After all of that has done, it becomes necessary that we

overtake the challenges inherent in data mining and appropriate model selection and modification. It follows that this sequence of steps will lead to perfecting predictive models which reflect and address recognized shortcomings. From the hurdles in sentiment-driven forecasting, the last part further describes the strategies for overcoming such problems. To wit, Table 4 presents a comparative analysis of previous research, and it reflects a wide array of multifaceted challenges and limitations on sentiment-driven forecasting using Twitter data. The first column gives the names of leading authors, such as [14] and [15], along with the kind and orientation of research their work covers--from the essence of consumers sources to general behaviours in e-commerce. These studies are of great significance, as they help us to grasp the intricate complexities and idiosyncrasies out of countless combinations with different datasets: the stem of Twitter or Facebook, or monolithic databases for example. On the methodology column, the range of tactics used is all that diverse, except for regression algorithms, which should not surprise us, implying

that classification and regression combinations are now the most popular. Another point we should understand is that the models are pliable and many-sided: for example, data biases, noise and how much their predictions are affected by actuality. Also depending on the field employed, various models are recommended. Thus, in the reviewed reports, [15] proposed the AI past-purchase forecasting model is able to gain high accuracy. Moreover, model performance evaluation with the Sorensen Similarity Index and R-squared as measures was deployed. The Limitations column publishes important views of reality, such as no industries varying in magnitude for comparative purposes or a lack in scope since the author claimed of the dimension of scaling rate. Finally, the table condenses research in order to classify ideas, such as improving real-world algorithmic characteristics, broadening sources of social media, reducing known data biases and simply suffocating noise. On the whole, this comparison will serve as a valuable stepping stone for understanding current and possible sentiment-based forecasting models.

Table 4. Comparative Analysis of Sentiment-Driven Forecasting Models in Social Media Data

citation	Data set	challenges	methodologies applied	model adaptability	key findings	performance metrics	future research
[15]	*Social media data from Twitter, Facebook, geotagged Tweets, and LBSNs.	*Data bias, noise, lack of confident predictions, and generalizability.	*Regression algorithms were popular, used in 46.5% of studies.	*Models vary in adaptability based on data source and algorithm.	*Valid predictions achieved by over half of methodologies.	*Sorensen Similarity Index (SSI) and R-squared used for performance evaluation.	*Incorporate real-life factors into forecasting algorithms to improve predictions.
[14]	*uses customer data from a prominent German apparel shop.	*Data pre-processing for quality and efficiency of machine learning algorithms.	*Data wrangling, pre-processing, and model training are key methodologies.	*Models use machine learning to forecast purchases	*AI models predict purchases effectively, with Random Forest algorithm showing best results.	*Random Forest algorithm showed best performance results in customer behavior forecasting.	*Explore AI models for diverse industries beyond e-commerce predictions.



Table 4 presents a comparative analysis of the seminal research, detailing a broad range of complex challenges and limitations related to sentiment-driven forecasting using Twitter content. The first column introduces pioneering authors, such as [14] and [15], along with the diversity and scope of their research, from predicting financial market trends to analysing consumer behaviour in e-commerce.

The findings of this work show that sentiment-driven forecast models have a long way to go. One of the limitations of the current state-of-the-art lies in its inability to consistently provide accurate forecasting; data noise, language complexity and social media uncertainty all serve as obstacles. In terms of this work, such gaps involve the requirement for a model that can adapt to changing social media environments and behavior patterns. Furthermore, models that can better understand the sentiment behind non-textual data such as Instagram and TikTok images or videos are key, given the increasing importance of these platforms to consumer-focused research activities and analyses.

#### RESEARCH GAPS

A variety of research directions has been discovered that cannot be answered in the present, the gaps are as follows: Scalability and Long-Term Benefits: Long-term revenues and the effects of advanced forecasting models in various product lines and under different market conditions. Media Language Sophistication: The purpose of these models is to understand in depth the language used on social networks by enhancing and interpreting such things as satire, irony, and culture, thus improving the accuracy of forecasting consumer behaviour.

Multimodal Sentiment Analysis: Models for sensitive analysis that can take in and combine visual- audio and textual information and look at multimedia nature of social media. Real-Time Data Processing: Next steps required for processing and analyzing data collected from social media in real time. Cultural and Linguistic Universality: Feeling analysis models that can be adapted and used globally in different countries and languages making them deeper applicable across social media. Noise Exclusion and Deviation Correction: More sophisticated pre-processing techniques to improve data quality and eliminate bias. Cross-Platform Sentiment Analysis: Research and imitate models

which may collect discontent from every platform with differing types of power. Multidisciplinary Approaches: Drawing on psychology, sociology, and economics to obtain insights that will benefit sentiment analysis models. Data Privacy and Ethical Use: Approaches which observe privacy laws and ethical standards for using social media data. Transparency and Interpretability: Develop a method that makes LSTM and other complex models alike more understandable and credible, and that allows any stakeholder including top management to access data-based decisions. Model Generalizability and Transferability: Build universally applicable models and develop tests to measure how well a prediction analysis model will work under all circumstances. Indirect Effects of Sentiment: Show the subtle ways in which sentiment affects factors like brand value and trust, and how these factors act as intermediaries between sentiment and consumer behavior. That these gaps are tackled more unquestionably and completely than they have been to date is significant in pushing this field of sentiment-driven predictive models forward. Furthermore, it will lead to the production of tools with more sophisticated capabilities that can draw on new levels of accuracy for businesses and policy makers. Given the speed with which digital consumer behavior particularly on social media is changing, this progress is necessary.

#### CONCLUSION

The review of sentiment-driven forecasting models in the social media setting has been a journey marked by astonishing achievements and great tribulations. Models examined the domains of machine and deep learning as part of consumer sentiment studies. The models investigated these two fields. Forecasting models today come close to using social media schemes for predicting trends in consumer goods entirely. But thus far, the journey hasn't been un-devoid of hurdles and potholes. Combining the results from many different thematic studies, we find that leading findings on practice show how advanced algorithms and methods of computational realization are turning social media discourse into inputs that are directly useful for business. Primarily, they exert major influence on the discovery and prediction of consumer behaviors, particularly because the internet is a more and more competitive place. However, the examination has clarified that preliminary judgments, biased

information, and communication that keeps adjusting all the time make these forecasts neither dependable nor reliable. The limitations of this review point to the urgent need for continued research, overcoming obstacles in real-time data processing, cultural and linguistic diversity, and integration of multi-modal data. So it is necessary to create forecasting models that not only prove tough enough to withstand the storm of social media interactions and emotions but also respect the privacy and dignity of everyone. Eventually, it is sentiment-driven forecasting models that appear to be the key to unleashing the full predictive potential of social media data. By promoting the development of these types of models, both scholars and business practitioners can contribute to analyses that underpin an innovative edge in consumer behavior predictions. This will enable enterprises to exploit their social media data in full and keep their competitive advantages in analyzing consumer insight.

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