

Evolving a sector-specific framework of project management competencies and methodologies in the food and pharmaceutical industries

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Abstract: The research paper delves into the development of a sector-specific framework for project management tailored to the distinct demands of the pharmaceutical and food industries. These industries, characterized by stringent regulations, quality sensitivity, rapid technological advancements, and complex supply chains, necessitate a specialized approach beyond conventional project management methodologies. The primary objective is to bridge this gap by creating a framework that ensures efficient project delivery and enhances organizational performance within these sectors.

The research methodology involves a comprehensive study encompassing competency identification, analysis of sector-specific challenges, and the proposition of adaptable project management methodologies. Challenges faced by the industries, such as regulatory complexity, quality assurance, supply chain vulnerabilities, resource allocation, safety concerns, and technology integration, are meticulously addressed.

Data collection involves purposeful sampling, with insights derived from 52 experts in food and pharmaceutical industries. The findings underscore the critical importance of regulatory compliance, technological integration, quality management, and supply chain management in project success. The research also highlights barriers to innovation, emphasizing the need for sector-specific frameworks.

Based on the data analysis, the implications of adopting the proposed framework are significant. These include enhanced product quality, regulatory adherence, cost efficiency, timely project delivery, competitive advantage, and positive impacts on public health and business reputation. The framework is positioned to serve as a valuable resource for project managers, teams, and organizations operating in these vital sectors.

The research concludes with a set of practical recommendations and suggestions for overcoming challenges identified during the study. The findings contribute to the ongoing discourse on effective project management in the pharmaceutical and food industries,

emphasizing the importance of sector-specific frameworks for sustainable growth and success.

Index Terms- Project Management, Food Industry, Pharmaceutical Industry, Sector-Specific Framework, Regulatory Compliance, Technological Integration, Quality Management, Stakeholder Engagement.

1. INTRODUCTION

The food and pharmaceutical industries are highly regulated and dynamic, requiring specific project management approaches to ensure successful outcomes. Traditional project management methodologies may not adequately address the unique challenges and requirements of these industries. Therefore, there is a need for a sector-specific framework that considers regulatory compliance, technological integration, quality management, and stakeholder engagement. This paper aims to develop such a framework through qualitative research and analysis.

2. OBJECTIVE OF THE STUDY

The primary objective of this study is to develop a sector-specific framework for project management tailored to the unique needs of the food and pharmaceutical industries. The framework will address the challenges and regulatory requirements inherent to these industries, aiming for successful project outcomes.

3. SCOPE OF STUDY

The scope of the study revolves around developing a sector-specific framework for project management tailored to the unique needs of the food and pharmaceutical industries. The research aims to

identify, define, and update the competencies crucial for successful project management in both sectors, considering parameters such as regulations, quality assurance, safety, and supply chains. It will also focus

on recognizing and addressing sector-specific challenges, proposing adaptable project management methodologies, and assessing the implications and potential benefits of the proposed framework.

4. LITERATURE REVIEW

Literature Review 1
Title : Project Structure and Success in Pharmaceutical Project Management: A Qualitative Multiple Case Study
Author: Laura L. Vitale ,Prescott Valley, Arizona
Published Date: January 2017
Methodology: Qualitative
<p>Background of Project Management:</p> <p>The study offers a historical perspective on project management, tracing its origins to ancient civilizations and charting its evolution through notable engineering endeavors like the Manhattan Project and Polaris Systems Development. The rise of contemporary project management philosophies, particularly associated with the Project Management Institute (PMI) in the 1940s, is examined. It underscores the swift expansion of the project manager's role in corporate settings and emphasizes the positive correlation between employing standardized project management structures and practices and achieving overall project success, exemplified in sectors such as IT and construction.</p> <p>The narrative then transitions to the pharmaceutical industry, recognizing its distinctive features like extended development timelines, rigorous regulation, substantial risk, and considerable costs. The challenges of implementing project management principles in pharmaceutical development are delineated, with a focus on the industry's proprietary nature, which hinders the sharing of developmental processes among companies.</p> <p>The text underscores the significance of drawing insights from best practices and notes the interest of pharmaceutical development project managers in comprehending successful project management tools and techniques (PMTT). Mentioning a survey conducted among Drug Information Association (DIA) pharmaceutical development project managers in 2015 that identifies 16 structural tools and techniques contributing to project success, the passage concludes by stating that the study aims to deepen understanding of the relationship between project management structure and the success of pharmaceutical development project managers, offering valuable insights to the industry</p>
<p>Purpose of the Study:</p> <p>This qualitative multiple case study sought to investigate the influence of structural project management tools and techniques, specifically those aligned with the Project Management Institute's 10 knowledge areas, on the perspectives of pharmaceutical project managers across diverse company sizes. The study aimed to contribute to structural contingency theory by examining how project managers' views on structural elements, including the project charter, management plans, and stakeholder engagement, impacted project success. Conducting interviews with 12 pharmaceutical project managers, the data underwent analysis using open coding and cross-case synthesis to identify patterns and themes related to project management processes, tools, and techniques. The objective was to advance comprehension and offer insights applicable to small, medium, and large companies engaged in pharmaceutical development projects.</p>
Literature Review: 2
Title: Project Management Practices: Case Studies at Food & Beverage SMEs in Seberang Perai Municipality
Author: Lily Binti Jamaludin
Published On: June 2017
<p>Scope of the study:</p> <p>To fulfill the research objective, an examination of project management practices in small and medium-sized enterprises (SMEs) within the F&B sector of Seberang Perai municipality was undertaken. The initial phase</p>

involved a literature review to gain insights into prevalent project management methodologies and tools adopted by SMEs. Following that, real-world case studies were explored through interviews with organizations to comprehend their specific project management practices. The findings from both the literature review and practical case studies were analyzed to pinpoint appropriate project management practices.
<p>Limitation of the study:</p> <p>The study faces two primary limitations. Firstly, as the companies are family-owned, the managers, who hold full responsibility for the entire business, have limited availability for interview sessions due to time constraints. Secondly, the managers lack familiarity with project management, particularly as they all come from a business school background. This lack of familiarity results in the use of general terms during feedback, necessitating more probing and clarification for a thorough understanding of specific questions.</p>
<p>Conclusion:</p> <p>Project management is vital for Small and Medium Enterprises (SMEs) throughout the project life cycle, with success gauged by meeting scope, time, and budget goals. Yet, the formalities of traditional project management may be excessive for SMEs. This intentional comparison evaluates the appropriateness of both comprehensive and streamlined management approaches for effective project execution.</p>
Literature Review 3
Title: Agile project management with Scrum: A case study of a Brazilian pharmaceutical company IT project
Authors: Azanha, A., Argoud, A.R.T.T., Camargo Junior, J.B.d. and Antonioli
Published date: 4 January 2017
Methodology: Exploratory Qualitative Research
<p>Purpose:</p> <p>This paper aims to examine the advantages of the Agile Project Management (APM) framework in comparison to the conventional waterfall model. It seeks to comprehend how APM can contribute to companies by adding value and fostering a competitive edge.</p>
<p>Findings:</p> <p>Implementing the agile framework produced advantages such as increased motivation and staff satisfaction, better control over requirements, and significantly improved system quality, contributing added value to the organization. Furthermore, the project enabled the use of features within the first month of application deployment, leading to a 75 percent reduction in development time compared to traditional methods. The software development span was restricted to four months, representing only 30 percent of the total time required by a traditional methodology. These outcomes validate the effectiveness of the agile framework, particularly the Scrum approach, as a commendable choice for project management.</p>
<p>Limitations:</p> <p>Since this research is an exploratory case study, its results cannot be generalized.</p>
<p>Conclusion:</p> <p>This paper features a case study illustrating the practical implications of implementing APM, comparing its benefits and advantages with the conventional waterfall approach. Organizations can use this case study to acquire insights into the strengths and advantages of APM as opposed to traditional approaches.</p>
Literature Review 4
Title: A Blockchain and Machine Learning-Based Drug Supply Chain Management and Recommendation System for Smart Pharmaceutical Industry
Authors: Khizar Abbas, Muhammad Afaq, Talha Ahmed Khan and Wang-Cheol Song
Published On: 21 May 2020
<p>Purpose:</p> <p>This paper explains the importance of Blockchain, Artificial intelligent the pharmaceutical sector. Through advance technological integration into the system we gain many advantages.</p>
Literature Review 5

Title: Project Management in Manufacturing and High Technology Operations
Author: Adedeji Bodunde Badiru
Published On: 1952
Methodology: Qualitative
Summary: It talks about the role of Project Management in the Manufacturing sectors like pharmaceutical, food etc. industries. Structured and standard project management methodologies will make every project successful.
Literature Review 6
Title: Implementing Portfolio, Program, and Project Management Best Practices in Drug Development Organizations
Author: Pete Harpum
Published On: 16 March 2010
Summary: The paper talks about Achieving Best Practice in Drug Development Project Management. It also talks about how to implement and what are the obstacles or challenges will appear while practicing.
Literature Review 7
Title: Problems Facing the Pharmaceutical Industry and Approaches to Ensure Long Term Viability
Author: Donald A.Baines
Published on:05/04/2010
Summary: This paper explores the transformations in the pharmaceutical (Pharma) industry over the past decade, influenced by economic downturns, escalating healthcare costs, and challenges in drug development and sales. The response of major pharmaceutical companies involves strategic measures such as partnerships, mergers, acquisitions, consolidation, diversification, licensing agreements, and resource downsizing. The paper outlines four key challenges faced by the Pharma industry, including a decline in new chemical entities (NCE), competition from generic drugs, regulatory pressures, and sluggish growth in the US market. Interviews with industry executives provide personal insights. The thesis concludes by highlighting organizational dynamics as crucial for long-term viability and proposes strategic changes to reshape the industry's current business model for future success.
Literature Review 8
Title: Portfolio Management – A Case Study in the Food Industry
Authors: Ana Elisa Bressan Smith Lourenzaniv, José Carlos Toledo & Wagner Luiz Lourenzani
Published On:2001
Methodology: Qualitative
Summary: The product development process is a critical strategic function for organizations seeking competitiveness and profitability. To navigate a competitive landscape, companies employ portfolio management to prioritize projects and make strategic decisions. However, implementing these methods poses a significant challenge, creating a gap between theory and practice. This challenge is particularly pronounced in the food industry, where the product development process and portfolio management have distinct features. This paper examines the approach taken by a major food company in Brazil, identifying specific issues and proposing a dynamic method, System Dynamics, for portfolio management. Further research should explore the adoption of this method in portfolio management for food companies.

5. METHODOLOGY

Qualitative research strategy was used to gather rich qualitative insights and validate them quantitatively. In-depth interviews were conducted with key stakeholders, including project managers, industry experts, regulatory affairs professionals, and other

relevant personnel in both the food and pharmaceutical sectors. Statistical analysis was performed using simplex percentage analysis to interpret the data.

6. DATA ANALYSIS

The data analysis revealed several key findings, including high consensus on the importance of

regulatory compliance (98.1%), varying levels of technological integration (40.4% for 100%), and significant resistance to innovation (57.7%). The findings underscored the need for a sector-specific framework to address these challenges and enhance project management practices in the food and pharmaceutical industries.

7. DISCUSSIONS & FINDINGS

Total Participants:

- Findings: 52 Food and Pharmaceutical experts participated in the survey.
- ❖ Discussion: The participation indicates a reasonable sample size, ensuring diverse insights from industry professionals.

Regulatory Compliance:

- Findings: 98.1% of experts agreed that regulatory compliance is essential for Food and Pharmaceutical Industries.
- ❖ Discussion: The high consensus emphasizes the critical role of regulatory adherence in these highly regulated industries.

Technological Integration:

- Findings: 40.4% supported 100% technological integration, 38.5% partially, and 19.2% minimal integration.
- ❖ Discussion: The mixed responses suggest varying levels of acceptance for technological integration, highlighting a need for flexible approaches.

Quality Management:

- Findings: 82.7% experts implemented quality management, while 17.3% partially integrated it into project management.
- ❖ Discussion: The majority embracing quality management underscores its significance in project success.

Barriers to Innovation:

- Findings: 57.7% faced high resistance to innovation, 21.2% moderate, 19.2% minimal, and 1.9% none.
- ❖ Discussion: High resistance indicates a challenge in fostering innovation, which requires strategic approaches.

Supply Chain Management:

- Findings: 71.2% experts agreed on significant impact due to supply chain intricacies.
- ❖ Discussion: Acknowledging the impactful nature underscores the importance of effective supply chain management.

Project Success Factors:

- Findings: 73.1% emphasized strict adherence to regulatory requirements for project success.
- ❖ Discussion: Regulatory compliance emerges as a dominant factor influencing project success.

Awareness of Evolving Landscape:

- Findings: 82.7% experts are very well aware of the evolving landscape.
- ❖ Discussion: High awareness reflects the industry's commitment to staying updated on evolving trends.

Cross Functional Collaboration:

- Findings: 92.3% experts regularly collaborate with Cross-Functional Teams.
- ❖ Discussion: Strong collaboration indicates recognition of the importance of cross-functional input in project management.

Training & Skills Development:

- Findings: 65.4% highly invested 26.9% moderately, and 7.7% minimally invested in training and skill development.
- ❖ Discussion: Significant investment suggests a commitment to enhancing the skills of project management professionals.

Adaptability To change:

- Findings: 55.8% very adaptable, 42.3% moderately adaptable.
- ❖ Discussion: The majority's adaptability indicates a positive attitude toward embracing change.

Project Monitoring & Evaluation:

- Findings: 46.2% rigorous monitoring, 44.2% adequate, and 9.6% limited monitoring and evaluation.
- ❖ Discussion: A balance between rigorous and adequate monitoring suggests a focus on performance evaluation.

Stakeholder Engagement:

- Findings: 71.2% proactive and high engagement, 23.1% adequate engagement, and 5.7% negligible engagement.
- ❖ Discussion: Proactive engagement reflects the importance placed on stakeholder involvement.

Resource Allocation:

- Findings: 53.8% got resources very well, 44.2% got resources adequately, and 2% insufficient.
- ❖ Discussion: Effective resource allocation is crucial, and the majority indicates satisfactory practices.

Communication & Collaboration

- Findings: 78.8% experts said communication and collaboration impact projects highly.
- ❖ Discussion: Recognizing the high impact highlights the significance of effective communication and collaboration.

Feedback on Proposed Framework:

- Findings: 71.2% highly agreed, 26.9% agreed moderately, and 1.9% slightly for bringing a sector-specific framework.
- ❖ Discussion: Strong agreement supports the proposal for a sector-specific framework in project management.

8. CONCLUSION

The study concludes that a sector-specific framework for project management is essential for the food and pharmaceutical industries to ensure successful project outcomes. The framework should prioritize regulatory compliance, technological integration, quality management, and stakeholder engagement. Implementing such a framework will help organizations in these industries navigate regulatory complexities, foster innovation, and improve project success rates.

9. IMPLICATION

Enhanced Regulatory Compliance:

- Implication: Improved regulatory adherence (98.1%) suggests reduced legal complications, ensuring product safety and minimizing the risk of non-compliance issues.

- Recommendation: Continue prioritizing regulatory compliance through regular training, audits, and staying abreast of evolving regulations.

Technological Integration Impact:

- Implication: Mixed responses on technological integration (40.4% for 100%) highlight varying levels of technology adoption.
- Recommendation: Encourage a phased approach to technology integration; ensuring training programs align with the diverse technological needs of participants.

Quality Management Implementation:

- Implication: Majority (82.7%) implemented quality management, emphasizing a commitment to consistent, safe, and standardized product quality.
- Recommendation: Maintain focus on quality management practices and consider continuous improvement initiatives to address the 17.3% partial implementation.

Barrier to Innovation:

- Implication: Significant resistance to innovation (57.7%) suggests a need for strategies to foster a culture of innovation.
- Recommendation: Establish innovation committees, recognize and reward innovative ideas, and address resistance through awareness programs.

Supply Chain Management Impact:

- Implication: Acknowledgment of the impactful nature of supply chain intricacies (71.2%) emphasizes the need for resilient supply chain management.
- Recommendation: Develop comprehensive supply chain contingency plans, foster collaboration with suppliers, and leverage technology for real-time visibility.

Project Success Factor Recognition:

- Implication: Recognized project success factors include strict adherence to regulatory requirements (73.1%).

- Recommendation: Continue prioritizing regulatory compliance and consider emphasizing other success factors such as risk management and technological innovation.

Additionally, exploring the impact of emerging technologies such as Blockchain and artificial intelligence on project management practices in these industries could provide valuable insights.

10. RECOMMENDATIONS

Based on the findings, several recommendations are proposed, including:

- ❖ Enhancing stakeholder engagement through clear communication channels and proactive engagement strategies.
- ❖ Increasing investment in training and skill development to address evolving industry challenges.
- ❖ Fostering a culture of adaptability to change through awareness programs and change management processes.
- ❖ Strengthening project monitoring and evaluation practices to ensure comprehensive performance tracking.

11. LIMITATIONS OF THE STUDY

- ❖ Generalization: The findings may not be universally applicable, and variations in organizational structures and cultures could limit the generalization of the results.
- ❖ Time Constraints: The study may face time limitations, affecting the depth of analysis and the ability to capture long-term trends.
- ❖ Resource Constraints: Limited resources, both financial and human, may impact the scale and comprehensiveness of the research.
- ❖ Dynamic Nature of Industries: The food and pharmaceutical industries are dynamic, and the project may face challenges in keeping up with rapid changes in regulations, technologies, and market conditions.
- ❖ Access to Information: Availability and access to certain proprietary or confidential information from organizations may be restricted

12. FUTURE RESEARCH

Future research could focus on implementing the proposed framework in real-world scenarios and evaluating its effectiveness in improving project outcomes in the food and pharmaceutical industries.

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