

Financial Gains and Social Impact: A Balance to Be Found in Impact Investment

Murugaganesh.R¹, Sridhar.M²

¹Assistant Professor, Department of Management Studies, K.S.Rangasamy College of Technology, Namakkal, India

²Student, Department of Management Studies, K.S.Rangasamy College of Technology, Namakkal, India

Abstract- Impact investing is a burgeoning field in finance that seeks to provide both monetary gains and measurable social or environmental advantages. This essay looks at the two objectives of impact investing and emphasises how hard it is to mix social good with financial gain. By examining case studies and actual data, we compare the performance of impact investments to standard investments while accounting for sustainability, risk, and return.

The paper covers the frameworks and measurements used to evaluate social impact, the function of market and regulatory pressures, and the tactics impact investors use to fulfil their dual objectives.

Our research indicates that impact investments are a strong substitute for traditional investment strategies because, despite potential trade-offs, they frequently link financial success with favourable societal results. The study highlights the potential of impact investing to significantly alter financial markets as well as larger social contexts by identifying future trends and best practices.

INTRODUCTION

Impact investing is a thriving and rapidly growing sector of the financial industry that seeks to provide both financial and measurable social and environmental benefits. Compared to traditional investing, impact investing has more of an emphasis on promoting positive change in industries including affordable housing, renewable energy, healthcare, and education. Investors face a unique mix of opportunities and challenges as they attempt to balance the need to achieve competitive financial performance with the goal of social impact.

The concept of impact investing has gained popularity over the past ten years as people have become more conscious of global social and environmental challenges and have come to understand that private financing may play a significant role in solving these

issues. Investors are increasingly looking for ways to align their investing strategies with their values in order to achieve both financial returns and sustainable development. These efforts come from both large institutional funds and private donations.

Impact investing is becoming more and more popular, but it is not without its challenges. Since conventional financial indicators frequently fall short of completely accounting for the variety of social and environmental impacts, measuring and assessing the social impact of investments is a huge challenge. There is also constant debate about potential trade-offs between financial performance and social effect. Some critics argue that prioritising impact could lead to less than optimal financial outcomes.

CHARACTERISTICS OF IMPACT INVESTING

Investing for purposes other than just building wealth has been practiced for hundreds of years. According to Louche et al. (2011), Quakers in the United States, for example, came to the conclusion in the 1600s that holding slaves conflicted with their belief that all people are created equal before God. The first investment fund to expressly shun "unethical investments" was the US Pioneer Fund, which was founded in 1928. In 1982, the Calvert Social Investment Fund became the first fund to screen investments and reserve funds at below-market rates for particular investors. Although the Microfinance Grameen Bank was officially created in 1983, its projects started as early as 1976.

Since then, a plethora of investing techniques have emerged, all aiming to make a profit while simultaneously benefiting individuals, groups, labour unions, and society as a whole.

A short list of them, in addition to impact investing, is as follows:

The following investment strategies are available:

- Positive screening;
- Mission-Driven Investing;
- Mission-Related Investing;
- Values-Based Investing;
- Program Related Investing;
- Ethical Investing;
- Sustainable Investing; and
- Community investing

We just want to highlight the fact that impact investing is one of the newest theoretical, practical, and - to a lesser extent - legislative creations meant to create an investment agenda that strikes a compromise between social objectives and the need to make money. An analysis of these investment approaches and their relationship with impact investing is outside the purview of this paper.

IMPACT INVESTING'S CONNECTIONS TO OTHER CORPORATE SOCIAL AGENDAS AND SOCIALLY CONSCIOUS INVESTING

It is possible to interpret the push for impact investing as an effort to codify and structure effective methods under the umbrella of "socially responsible investment" (SRI) or "responsible investment" (RI). It has occurred at the same time as a commensurate increase in the prominence of venture philanthropy, which employs venture capital techniques to boost charity's ability to accomplish social good for society. This is accomplished as part of bigger programmes to encourage investment options that are more socially and environmentally conscientious by using strategic planning and other methods.

However, there are important distinctions between these concepts that can help clarify and better understand the specifics of impact investing. For instance, Dixon et al. (2007) contend that SRI has gained popularity in the context of investment portfolios for institutional equities and that investors and financial institutions are increasingly looking to seize the opportunities that diversified portfolios and alternative assets present. They argue that this has led to an increased level of scrutiny placed on businesses in order to measure and evaluate the results of their investments; this is seen, for example, in the debate

surrounding banks' compliance with the Equator Principles and their involvement in the sustainable development agenda.

A variety of tools have been developed to assess the effects of real estate initiatives, such as regeneration, on the economy, environment, and society at the project, local government, and corporate levels. However, these measures usually show little progress when the social dimension is taken into account.

As such, impact investing and mainstream SRI have many of the same objectives, especially when it comes to incorporating social, environmental, and ethical objectives into the process of making decisions (i.e., goal-setting, selection, holding onto, and realisation of investments). Theoretically, impact investing prioritises measurement over other factors, particularly the social impact of investments and the recipients of those investments.

IDEAS FOR GAUGING THE EFFECTS OF IMPACT INVESTING AND THE RETURNS ON SOCIAL AND ENVIRONMENTAL INVESTMENTS

We've already discussed the history of impact investing, its salient features, and how much emphasis it places on measuring non-financial gains. This section focuses on measuring these wider benefits to the environment and society.

Theoretically, these measures can perform a number of significant tasks. From a simplified perspective:

Investors should pay close attention to the industries or areas involved, the time periods involved, and the risk levels in order to assess the extent to which their operations are advancing or compromising greater social objectives.

Fund managers could want to assess how different investments have performed against each other or over a given length of time.

Beneficiaries or investment recipients may look to engage through consultation or more in order to increase the success of the investment in terms of social or environmental gains.

proactive participation in the assessment. Metrics can be used by businesses or investors to evaluate the progress that is being achieved and the possible areas for development.

It is crucial to define the terms used to evaluate impact investing and the goals that its proponents have in

mind before delving into these viewpoints and possible roles in measurement analysis.

INCREASING FIELD KNOWLEDGE AND UPCOMING RESEARCH CHALLENGES

Specific issues regarding the measurement of impact and return on equity (SER) in impact investing have been covered in previous sections, both theoretically and in practice. This section builds upon the previous ones to provide a more comprehensive overview of impact investing state-of-the-art knowledge. It also outlines future research areas and challenges that practitioners and researchers should anticipate. An overview of them is given below in the form of claims and propositions.

For example, the establishment of stronger conceptual frameworks for one of the primary themes—individual empowerment—is only hesitantly progressing. Within the framework of global development, Malhotra and colleagues.

(2002) highlight the challenge of developing a practical conceptual framework: while less commonly quantified in real-world scenarios, goals like political engagement, self-worth, and non-violence are nevertheless significant. The three areas that are most frequently measured are freedom of mobility, resource access, and household decision-making.

Even while such studies support the measurement of more, Mulgan (2010) presents a serious challenge to policy makers, evaluators, and others involved in "making a difference" to ensure that more indicators are truly linked to valuable outcomes.

Whether someone is willing to give up or convince someone else to give up a valuable asset—like money—in order to preserve or improve it is the main determinant of an outcome's value to society.

FINDINGS

Impact investing is a style of investing that seeks to provide both positive social or environmental consequences and financial returns. Several studies and publications on impact investing have led to the following significant findings, which strike a balance between the financial gain and the social impact:

Two-Goal Possibility

It is possible to achieve both financial returns and social influence, as research has shown, but doing so

requires careful investment selection and exacting impact evaluation. In addition to providing the intended social benefit, many impact investors have reported meeting or surpassing their financial performance targets, according to a research released by the Global Impact Investing Network (GIIN).

Priorities and Intent of Investors

Prioritising social goals over financial ones and coordinating investor purpose are essential. Investors who prioritise social impact above financial performance may be willing to accept lower financial returns, while those who expect market-rate returns may focus on assets where social effect and financial performance are more closely related.

Assessment and Documentation

Impact measurement and reporting need to be done correctly in order to manage and convey the two goals effectively. The Impact Reporting and Investment Standards (IRIS) and the Sustainable Development Goals (SDGs) are two often used frameworks. Accurate impact measurement makes it easy to assess if social goals are being met without compromising financial performance.

Case Studies and Examples

Successful impact investing case studies, including those in clean energy, sustainable agriculture, and microfinance institutions, provide valuable insights on how to effectively balance financial gains with social benefit.

CONCLUSION

Impact investing's basic goal is to strike a balance between monetary benefits and positive social and environmental effects. It is a difficult process to strike a balance between financial gains and social effect; to do so, a comprehensive plan that respects good investment practices and considers the interests of several stakeholders is required.

Impact investors aim to simultaneously maximise profits and make a positive impact on the environment or society. The ultimate goal is to realise a meaningful alignment between these goals, however there may be some variation in the order in which they are prioritised.

Measurement and Metrics: The success of impact investing depends on precise measurement and

transparent reporting. Common standards for effect evaluation must be established in order to compare investments and ensure accountability. The Global Impact Investing Network (GIIN) and Impact Reporting and Investment Standards (IRIS) are two crucial resources in this process.

REFERENCE

- [1] Avramov, Doron, Si Cheng, Abraham Lioui, and Andrea Tarelli, "Sustainable investing with ESG rating uncertainty," Available at SSRN, 2021, 3711218
- [2] Barber, Brad M, Adair Morse, and Ayako Yasuda, "Impact investing," *Journal of Financial Economics*, 2021, 139 (1), 162–185.
- [3] Feng, Zhi-Yuan, Ming-Long Wang, and Hua-Wei Huang, "Equity financing and social responsibility: further international evidence," *The international journal of accounting*, 2015, 50 (3), 247–280.
- [4] Ghoul, Sadok El, Omrane Guedhami, Chuck CY Kwok, and Dev R Mishra, "Does corporate social responsibility affect the cost of capital?," *Journal of Banking & Finance*, 2011, 35 (9), 2388–2406.